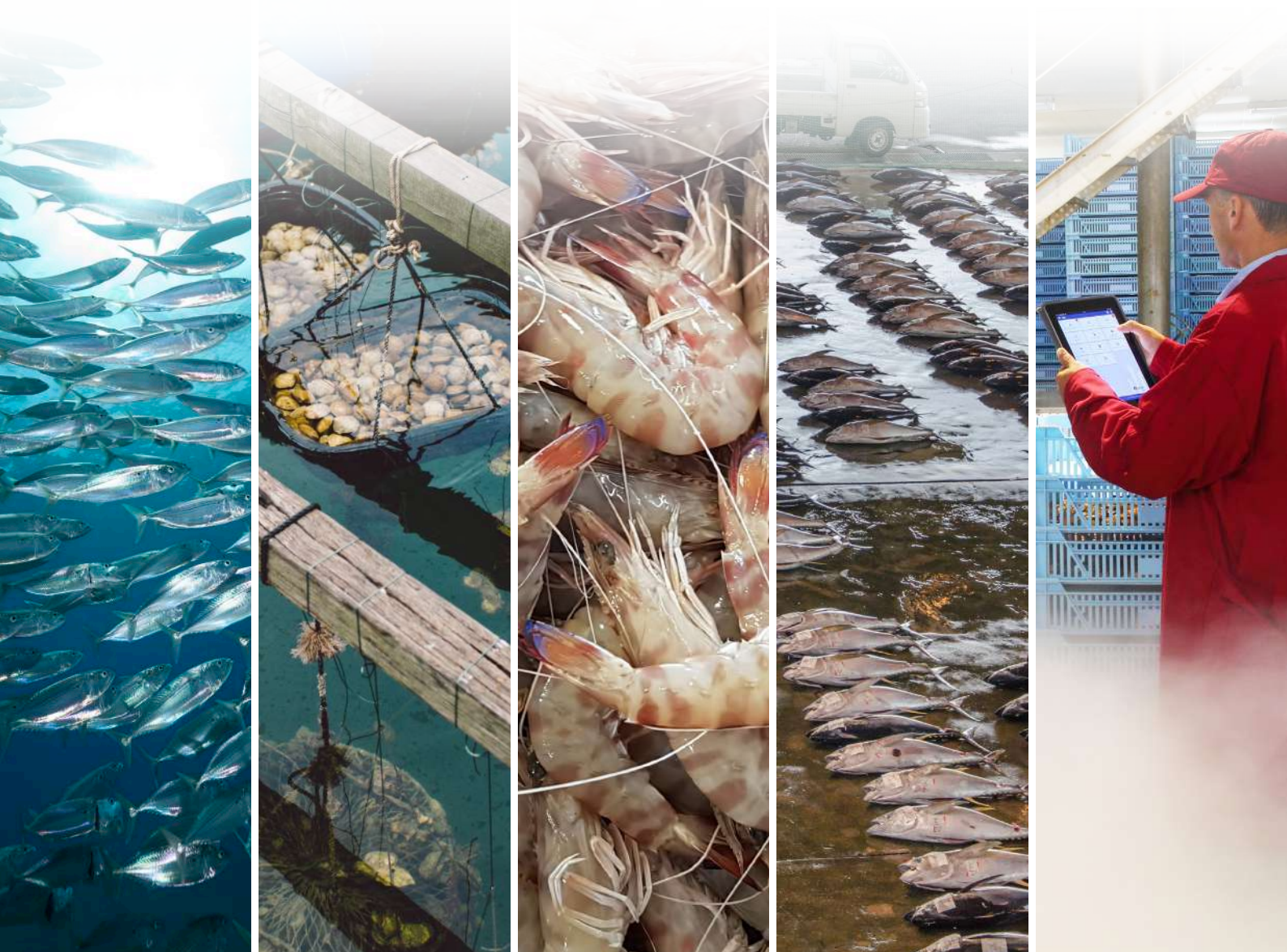




POWERED BY
ORACLE

Leading business management software in the Fishing and Aquaculture sector

TAKE YOUR BUSINESS TO THE NEXT LEVEL



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LIBRA ERP: The best choice for business management

LIBRA ERP is the business management software with the strongest presence in the **fishing and aquaculture sector**. With over 30 years of experience and a deep understanding of the specific needs of this industry, **LIBRA** delivers a **comprehensive, robust and adaptable solution**. Its ability to efficiently manage all business operations, from batch management and traceability to the full integration of logistics and production processes, ensures **complete control** and **optimal use of resources**.

LIBRA's flexibility allows the software to be customized to the specific characteristics of each company, ensuring a **perfect fit** with its processes and business objectives. In addition, its **intuitive and user-friendly interface** makes it easy to use and significantly reduces staff training time. By choosing **LIBRA**, your company can maximize operational efficiency, improve decision-making through accurate, real-time data, and ensure traceability and quality at every stage of production and distribution.

LIBRA is not just software, it is a **strategic ally** for your business, offering continuous support and constant updates to keep up with technological innovations and market demands.

With LIBRA, your company will always be one step ahead.



Benefits of implementing LIBRA in your company

Implementing LIBRA in your company provides a set of **key benefits**:

1

Operational efficiency

Boost your business efficiency by automating key processes, minimizing errors and optimizing every stage of the workflow. The integration of essential functions enables you to manage daily operations more effectively and quickly.

2

Traceability and quality control

Ensure full traceability control, from raw materials to the final product. Every step of the process is documented to meet the highest quality standards and regulatory requirements, ensuring products that exceed expectations.

3

Resource optimization

Maximize productivity and reduce costs by efficiently managing human, material, and financial resources. With advanced planning and analytical tools, your company can operate with precision and efficiency, driving optimal results.

4

Integration and mobility

LIBRA facilitates integration with customers and suppliers and provides full access from mobile devices. Manage your business in real time, from anywhere, while maintaining the control and responsiveness you need.

5

Comprehensive management

Centralize all areas of your business on a single platform, making coordination easier and enabling decision-making based on accurate, up-to-date data. Take full control of your operations with information always at your fingertips.

6

Scalability and flexibility

LIBRA grows with you. Adapt it to your company's pace by adding new functionalities and customizations based on your specific business needs. Ensure your system remains fully aligned with your objectives and growth opportunities.

The ERP of the future powered by AI

LIBRA provides a single solution to meet all business management needs, including **ERP, CRM, BPM, WMS, Business Intelligence, and Document Management**. Accessible from any device, LIBRA operates either on-premises at the client's facilities or hosted in a public or private cloud.

In addition to its functionality, **LIBRA** offers advanced services that enable:

- **Integration:**
Seamlessly integrating LIBRA with other internal or external systems.
- **Automation:**
Defining automated workflows and alerts to streamline operations.
- **Customization:**
Adapting the system to the specific needs of each company through extensive parameterization.

LIBRA is built on cutting-edge technology, leveraging the latest **ORACLE** tools and integrating Artificial Intelligence components through the **LUA (LIBRA User Assistant)** module. This module offers:

- User assistance for navigating and using LIBRA.
- Advanced prediction and classification tools.
- Tools for optimizing and automating operational and management processes.
- Support for interpreting datasets and reports.

With **LIBRA**, you are one step closer to transforming your business management processes, embracing the innovation and efficiency that only Artificial Intelligence can deliver.



Specialized subsectors

LIBRA ERP is designed to meet the specific needs of various subsectors within the **fishing and aquaculture industry**, providing tools and functionalities tailored to each of them:



Medical supplies and medicines: Efficient supply chain management and inventory control to ensure the availability of inputs and medicines at the right time.



Feed production: Precise control of feed formulation, ingredient management, and quality throughout the entire production process.



Farms and fish hatcheries: Comprehensive management of farming operations, including growth monitoring, feeding, and animal welfare, to maximize efficiency and profitability.



Shrimp processing plants: Management of the shrimp supply chain and processing operations, from reception to export, ensuring quality and regulatory compliance.



Tuna processing: Control of every stage of the tuna processing workflow, from reception to packaging, ensuring quality and compliance with regulations.



Product processors: Management of seafood product transformation from raw material intake to final product, with full quality control and traceability.



Cold storage facilities: Cold chain control, stock management, and operational optimization to ensure proper product preservation.



Wholesale and retail distribution: Inventory optimization, order management and logistics to meet market demand efficiently.



Export operations: Comprehensive management of logistics, documentation, and regulatory compliance for seamless exports



Fishing Industry: Comprehensive fleet management, catch control, and regulatory compliance for fishing operations.



Equipment industry: Inventory management and maintenance of specialized equipment to ensure proper functioning and availability.

General functional capabilities for the sector

LIBRA is designed to fully adapt to the processes and specific characteristics of the fishing and aquaculture sector. Below are some of the key aspects that make **LIBRA** a unique solution:

Full adaptation to sector processes and product characteristics:

LIBRA fully adapts to the processes of the fishing and aquaculture industry, efficiently managing logistics and the specific characteristics of the products. With features such as batch customization, management of multiple storage units, and automatic unit conversion, LIBRA ensures precise and efficient control at every stage of the process.

Coverage of all business needs:

From core modules for purchasing, sales, warehouse management (WMS), and finance, to advanced functionalities in production, quality, BPM, and mobility, LIBRA covers all of your company's needs, with scalability that allows functionality to be expanded as required.

Integration with customers and suppliers:

LIBRA facilitates interaction with other companies in the sector, from manufacturers and commercial partners to cold storage facilities. Integration through EDI and web services ensures smooth and efficient information exchange, which is essential for success in the fishing and aquaculture industry.

Adapted to the sector's mobility requirements:

LIBRA is designed to support mobile terminals for logistics operations (radio frequency), as well as commercial and distribution activities, using mobile devices such as smartphones and tablets, thereby optimizing day-to-day operations.



Procurement and distribution

LIBRA is fully adapted to the logistics requirements of the fishing and aquaculture sector, facilitating the management of different types of products according to the activity carried out. The functionalities offered by **LIBRA** in the areas of procurement, import management, warehousing, and dispatch include:

- **Supplier commercial templates:** Automation of charges, rebates and discounts with periodicity management, enabling an efficient and mutually beneficial relationship with suppliers.
- **Import file management:** Essential for companies operating in international procurement markets, facilitating the entry of goods into the country while ensuring compliance with all applicable regulations and requirements.
- **Location-based warehouse management:** Handling of picking operations, automatic and manual replenishment, and product placement, ensuring structured organization and full inventory control.
- **Integration with automated warehouse management systems (WMS):** Enables the management of different warehouse typologies, optimizing internal logistics and reducing operational time and costs.
- **Integration with RFID and voice picking systems:** Improves accuracy and efficiency in logistics management, enabling real-time product tracking and control.
- **Palletized product control:** Management of pallets in different formats (European pallet, American pallet, container, cage, roll cage), ensuring proper handling and storage of goods.
- **Consignment stock management for customers and suppliers:** Control of stock held both in owned and third-party warehouses, ensuring availability and correct product management.
- **Generation of shipping documentation:** Includes delivery notes, invoices, loading sheets, packing lists, carrier settlement documents, export files, and other related

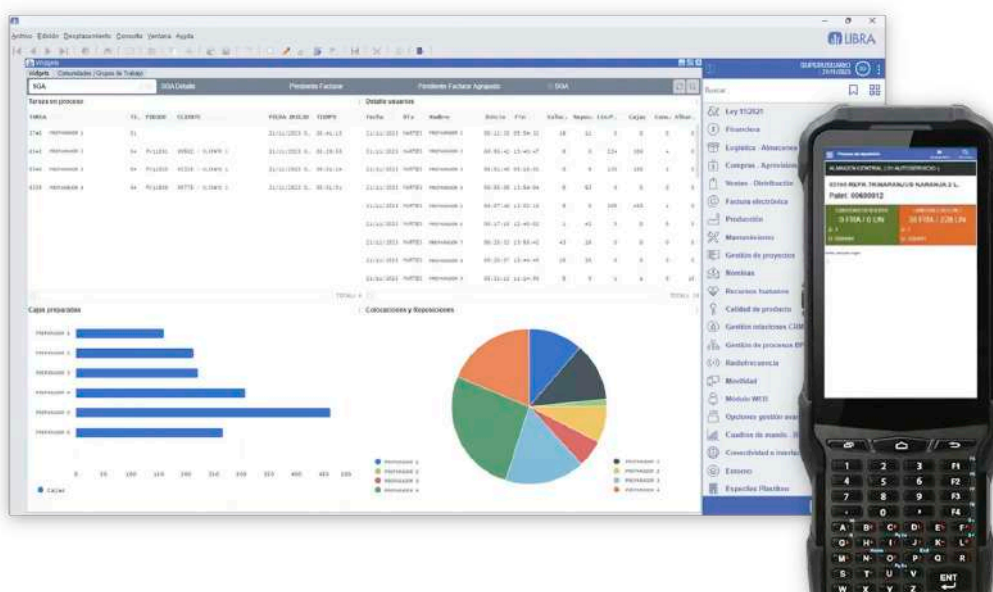
WITH LIBRA, TAKE YOUR SUPPLY CHAIN TO THE NEXT LEVEL

Optimize your logistics and warehouse management, ensuring efficient procurement, accurate inventory control, and regulatory compliance at every stage.

Warehouse management systems (WMS)

LIBRA provides a comprehensive set of sector-specific tools that enable the management of warehouse movements using radio-frequency devices for pallet and box handling, incorporating barcode scanning. The functionality includes:

- 📦 **Logistics receiving:** Registration of inbound pallets or pallet assembly directly at the receiving area when required, optimizing the goods intake process.
- 📦 **Optimised inbound processing:** Scanning of EAN-128 barcodes and other barcode systems, ensuring fast and accurate product identification.
- 📦 **Shrinkage control:** Comparison between administrative delivery note quantities and physical logistics reception, minimizing losses and errors.
- 📦 **Management of movements between warehouses:** Easy movement of full pallets and individual boxes using barcode scanning, ensuring efficient and well-organised warehouse operations.
- 📦 **Management of preparation route collection:** Automation of load sheet generation and movements from chambers to virtual preparation zones, optimising order preparation times.
- 📦 **Replenishment task automation:** Based on staging tasks, ensuring timely and efficient replenishment operations.
- 📦 **Picking system:** Barcode scanning optimised for EAN-128 and compatible with other systems, including weight capture during order preparation, improving accuracy and efficiency.
- 📦 **3D warehouse visualisation:** Allows selection of items that meet specific conditions, facilitating visual and strategic inventory management.



Animal feed: Balanced

LIBRA perfectly adapts to the complementary activity of compound feed formulation and production, especially for companies that also integrate farming operations. Key functionalities include:

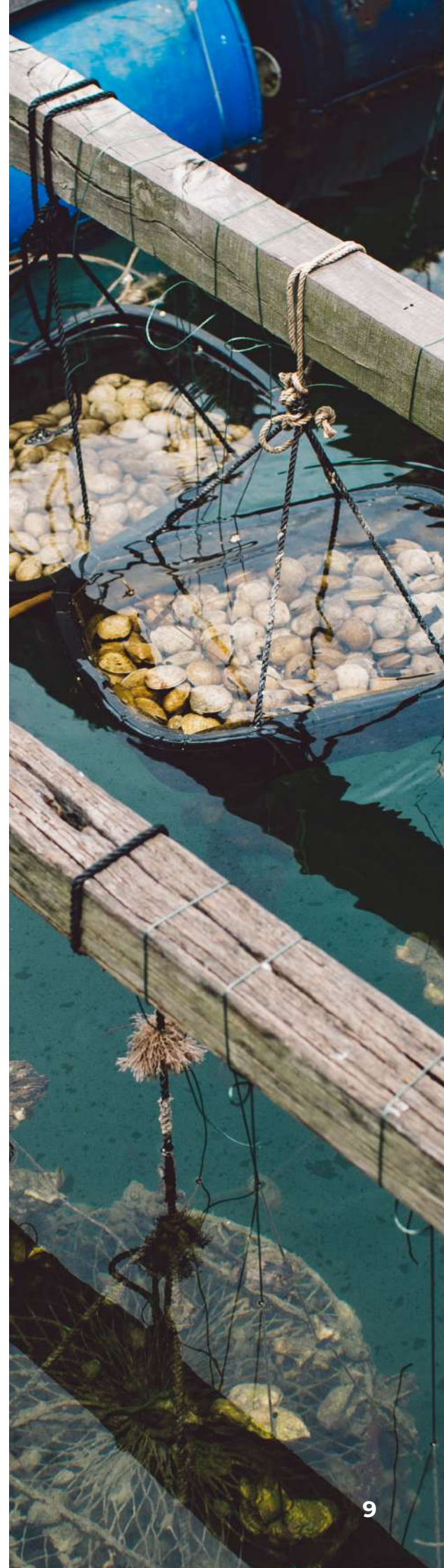
- **Specific feed formulation module:** Definition of units of measurement, functional groups, ingredients and nutrients, management of nutritional values and import of FEDNA data.
- **Nutritional and formulation models:** For the creation and optimization of formulas, simulations and budgets, with various quotation rates.
- **Integration of formulation requests:** From veterinarians, ensuring that nutritional needs are met accurately.
- **Supply logistics management:** based on contracts with management of deliveries and partial withdrawals for factory supplies.
- **Product quality and traceability:** Issuing certificates and monitoring throughout the entire process, ensuring high-quality products and regulatory compliance.
- **Radio frequency terminals:** In the warehouse and production plant, optimizing bagged product operations and delivery route management.
- **Integration with MES system:** For production plant management, generating MRP and communicating with the MES system for timely orders and information reception.
- **Definition of manufacturing routes:** Processing of operations and associated costs, even in productions with integrated weighing from other systems.
- **Farm and warehouse management:** Control of vehicle types, unloading silos, and management of biological assets, ensuring efficient and organized management.



Farm and fish hatchery management

LIBRA provides a comprehensive solution for farm and fish farm management, allowing complete control of each stage of the production process. The main functions include:

- 🏢 **Logistics management for farms and fish hatcheries:** Configuration of facilities, monitoring of stock growth, tracking of production costs, and control of resource consumption by pond or farming area.
- 🏢 **Production KPI control:** Statistical management of growth, mortality, and other key indicators, with incremental parameterization ranging from end users to advanced users.
- 🏢 **Control points:** Task management, activity records, and work data capture to ensure efficient and controlled operations at every stage of the farming cycle.
- 🏢 **Cost management:** Monitoring of production milestones, generation of performance reports, cost calculation alerts, and Kardex updates, enabling accurate financial management aligned with operational reality.
- 🏢 **Biological asset management:** Management of purchases, imports, pond maintenance, and organism welfare, including depreciation calculations based on production and accounting records.
- 🏢 **Quality control:** Comprehensive product quality management, with monitoring of production and growth statistics, benchmarked against supplier guidelines and standards to ensure high-quality products and regulatory compliance.



Processing of fishery and aquaculture products

LIBRA provides comprehensive management of the entire processing workflow in the fishing and aquaculture sector, adapting to different species and the specific requirements of the industry. The system supports the complete process, from catch and reception orders to weighing and grading.

- 🔌 **Catch and reception planning:** Management of supplier contracts, price negotiation, issuance of catch and reception orders, fleet assignment, and unloading planning, ensuring efficient control from origin to the processing plant.
- 🔌 **Inbound and weighing process:** Identification of vessels and suppliers, documentation registration, vehicle disinfection control, and weighing of fresh or frozen products, ensuring precise control from the moment the product arrives.
- 🔌 **Unloading and grading:** Control of seafood unloading, weighing, and grading by species and size, recording of incidents and specific product characteristics, and issuance of inbound documents to ensure structured and detailed management.
- 🔌 **Processing planning and control:** Issuance of processing orders, definition of control points throughout the processing chain, capture of final product weights, and automated stock generation, ensuring an efficient, traceable process fully compliant with sector regulations.



Production, quality, traceability

LIBRA provides the necessary tools for managing the entire production cycle, plant definition, production planning and control, as well as the necessary functionalities for quality control and traceability. Main functionalities:

- ▀ **Definition of planning and control elements:** Definition of production lines, machines, structures, routes, and related elements, ensuring detailed and efficient production management.
- ▀ **Manufacturing cost calculation:** Comparison between standard and actual manufacturing costs, highlighting deviations and enabling precise financial control.
- ▀ **Cost management systems:** Support for methodologies such as FIFO, LIFO, expiration date-based costing, batch costing, and others, adapting to the specific needs of each company.
- ▀ **Integration with common industry systems:** Integration with weighing systems, labeling machines, PLCs, industrial machinery, and machine vision systems, ensuring seamless and efficient interoperability.
- ▀ **Internal and external traceability:** Navigation from raw materials to finished products and vice versa, ensuring full control and regulatory compliance.
- ▀ **Comprehensive quality management:** Quality management across procurement, processing operations, and finished products, including the definition of control plans and HACCP critical control points.
- ▀ **Collection of laboratory test data:** Management of product test values, environmental management, and generation of documentation, including control and prevention plans.
- ▀ **Packaging management:** Management of packaging with suppliers and customers, ensuring proper waste handling and regulatory compliance.



Commercialization

LIBRA provides all the tools required to optimize commercial and distribution processes, ensuring efficient and profitable supply chain management:

End-to-end supply chain management:

LIBRA optimizes all processes related to the supply chain, from supplier management to invoice reconciliation, offering extensive parameterization and full control over purchasing processes.

Support for import and export file management:

LIBRA enables the management of import and export files, incorporating all additional costs and generating a realistic product cost price. It also facilitates associated documentation management and logistics, which are critical for international operations.

Sales and distribution optimization:

LIBRA's sales and distribution module integrates interfaces with distribution channels, enabling efficient and flexible information exchange, while also providing mobile solutions for sales teams.

Support for trading operations:

LIBRA facilitates the management of trading operations by linking purchasing and sales activities and enabling detailed tracking of commercial margins, including all associated documentation management.

Direct sales and pre-sales management:

LIBRA includes applications for direct sales and pre-sales, supported on the latest mobile devices, ensuring efficient operations under any circumstances.

WITH LIBRA, MAXIMIZE YOUR COMPANY'S PROFITABILITY

Manage your purchasing, sales and distribution processes efficiently, ensuring accurate transactions, higher profitability, and satisfied customers.

Integration with stores and POS systems:

LIBRA integrates point-of-sale data management, including its own POS module for companies that require it, providing a complete and consistent solution.

Electronic invoicing and risk control:

LIBRA enables the issuance of electronic invoices in compliance with legal regulations and provides tools for customer risk management, enhancing your company's financial security.

Commercial margin monitoring and ownership transfer management:

LIBRA provides detailed monitoring of commercial margins and facilitates changes in ownership of goods, optimizing both commercial and financial operations.

Intercompany invoicing and itinerancy management:

LIBRA supports intercompany invoicing and the management of itinerancy, which is critical for companies handling variable-weight goods.

Inbound and storage billing:

LIBRA includes a dedicated module for billing cold storage services, based on the experience of leading cold storage operators in the sector.

Cost allocation and margin analysis:

LIBRA enables accurate allocation of all costs associated with the supply chain, ensuring detailed and realistic analysis of commercial margins.



Other key aspects for the sector

LIBRA includes a range of additional functionalities that are critical for the fishing and aquaculture sector:

Document management and process automation:

LIBRA streamlines the management of documentation related to all business processes, eliminating paper dependency and improving efficiency in document search and retrieval. Process automation ensures that pending tasks are handled quickly and efficiently.

Alert management and web services:

LIBRA ERP allows the configuration of alerts based on specific conditions, notifying users in real time via SMS or email. In addition, web services enable the provision of services to customers and suppliers such as online sales, stock inquiries, and order reception, improving interaction and customer satisfaction.



THE BEST CHOICE FOR THE FISHING AND AQUACULTURE SECTOR

Enhancing your company's efficiency, from catch to distribution, ensuring full control, flawless traceability and sustainable growth.

Access your company's data from anywhere at any time

In the dynamic fishing and aquaculture sector, where speed and accuracy are essential, mobility becomes a key factor for business success. With **LIBRA Mobility**, your company has the power to access and manage critical information, from inventories and orders to sales and finances, directly from your **smartphone, tablet or radiofrequency terminal**.

Whether on the production floor, in the warehouse or on the road, maintain complete control and make informed decisions no matter where you are.

Stay connected, make informed decisions and streamline your operations, no matter where you are.





32 integrated modules covering all operational processes in companies

With LIBRA, you have access to a complete business management solution that integrates 32 modules covering all the functionalities your company needs, from ERP and CRM to BI and SCM. But the best part is that you can customize the solution to your specific needs without leaving the standard solution, which means you will always be up to date both functionally and technologically.

OPERATIONAL MODULES | PROCESS SUPPORT



Financial Management



Bank Integration



Purchasing



Logistics



Warehouse



Sales Management



Electronic Invoicing



POS



E-Commerce



CRM



Production



Quality



Maintenance & SAT



Project Management



Payroll



Attendance Control



Human Resources



Employee Portal

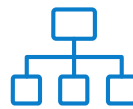


Communities

PROCESS DESIGN AND AUTOMATION



Alert Management



Process Management (BPM)



Document Management

INTEGRATION WITH OTHER SYSTEMS



Galileo Web Services (IoT, Blockchain, etc.)

MOBILITY AND USER INTERFACE



Mobile Devices, Touch and Voice Interface - Chatbot

DATA EXTRACTION AND MANAGEMENT SUPPORT



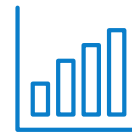
Report Generator



Indicator Management



Standard Widgets



Business Intelligence

GENERAL UTILITIES



Parameterization and Customization



Updates and Versions



LUA (Artificial Intelligence)



Audit and Security



Why Choose EDISA?

With more than 40 years of experience, EDISA stands out for its strength and commitment to innovation. With more than 40 years of experience, EDISA stands out for its strength and commitment to innovation. We focus on delivering solutions that adapt to your company's growth, always prioritizing closeness and a fast response to your needs.

Our team of passionate and highly qualified experts works to turn every challenge into an opportunity, ensuring that our clients have not just a vendor, but a true strategic partner on their path to success.

Choose EDISA, choose wisely

40 years of experience

Our history is a testament to reliability and strength. We continuously adapt and evolve in a dynamic business environment.

Manufacturers and distributors

By choosing LIBRA, you drive the sustainable growth of your organization. Our tool evolves alongside your business to ensure efficiency.

Our clients as a priority

More than a solution, we offer a true partnership. Your success is our shared goal.

Proximity service

We are committed to providing close and accessible support. This proximity enables us to understand your challenges and deliver quick, effective solutions.

Highly qualified experts

At EDISA, our greatest asset is our team—professionals passionate about innovation and dedicated to excellence.

Innovation and leadership

Our commitment to innovation is unwavering. By choosing us, you invest in a solution that grows and evolves with you.



More than 500 clients in more than 30 countries

LIBRA is present in more than 500 medium and large companies and has a user community spread across more than 30 countries around the world.

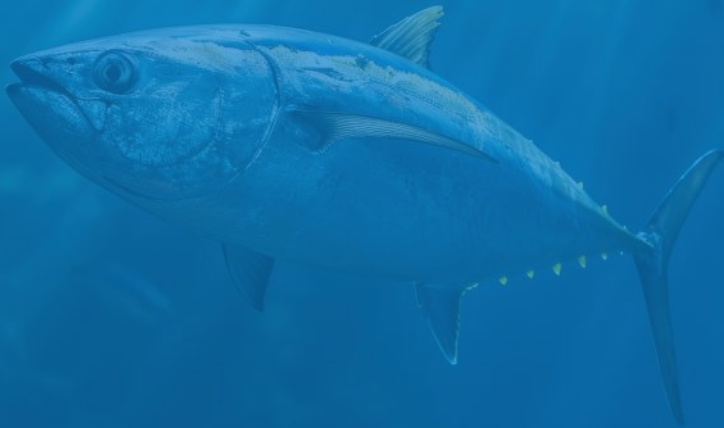


Angola, Algeria, Argentina, Belgium, Bolivia, Cape Verde, Chile, Colombia, Cuba, Czech Republic, Dominican Republic, Ecuador, France, Germany, Italy, Luxembourg, Morocco, Mexico, Mozambique, Namibia, Netherlands, Panama, Paraguay, Peru, Poland, Portugal, Romania, Russia, Slovakia, South Africa, Spain, Switzerland, Tunisia, Turkey, United Kingdom, United States



Scan the QR code below and discover in detail
the 32 modules that make up LIBRA.





LIBRA

www.edisa.com



DESARROLLADO POR

