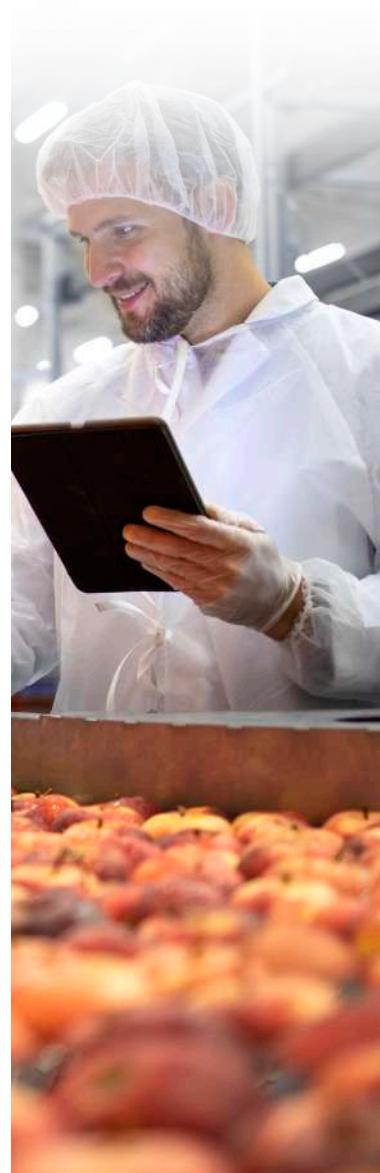


Leading business management software for the Food Industry and Distribution

TAKE YOUR BUSINESS TO THE NEXT LEVEL



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LIBRA ERP: The best choice for business management

With over 30 years of experience and deep industry expertise, **LIBRA ERP** is the most comprehensive and robust solution for optimizing the management of companies dedicated to the **production, processing, and distribution of food products**. From raw material control and manufacturing to logistics and commercialization, LIBRA provides a **comprehensive overview** that enables precise management of every stage of the business.

Its flexible platform adapts to the specific characteristics of each company, delivering tailored solutions for the **food industry and distribution sector**. In addition, thanks to its **intuitive interface**, staff can quickly become familiar with the system, reducing training costs and implementation time.

With LIBRA, your company gains access to **accurate, real-time data** to support strategic decision-making, ensuring profitability and competitiveness in an increasingly demanding market.

More than just software, LIBRA is **your partner in digital transformation**, providing continuous support and regular updates to meet the sector's evolving needs.

Optimize production, improve distribution, and ensure full product traceability.

Choose LIBRA and take the next step toward excellence!



Benefits of implementing LIBRA in your company

Implementing LIBRA in your company provides a set of **key benefits**:

1

Operational efficiency

Optimize processes through the automation of key tasks, reducing errors and streamlining production, logistics, and commercialization. LIBRA ERP centralizes management on a single platform, improving decision-making and coordination between departments.

2

Traceability and quality control

Meet the highest food safety standards through full traceability control, from raw materials to the final product. Every stage of the production and distribution process is documented, ensuring regulatory compliance and building trust with customers and consumers.

3

Resource optimization

Maximize productivity and reduce operating costs with advanced planning tools, stock control, and financial analysis. LIBRA helps efficiently manage human, material, and financial resources, minimizing waste and improving business profitability.

4

Integration with suppliers, customers and distribution channels

Facilitate connectivity across the entire supply chain, enabling integration with suppliers, distributors, and customers through technologies such as EDI, e-commerce, and mobility. Manage orders, inventory, and deliveries in real time for greater agility and accuracy in distribution.

5

End-to-end management in a single system

Control all areas of the business within a single platform, including production, logistics, commercialization, quality, and finance. Information is always up to date and available in real time, enhancing strategic decision-making and responsiveness to market changes.

6

Scalability and flexibility

LIBRA grows with you. Adapt it to your company's pace by adding new functionalities and customizations according to your specific business needs. Ensure your system remains fully aligned with your objectives and growth opportunities.

The ERP of the future powered by AI

LIBRA provides a single solution to meet all business management needs, including **ERP, CRM, BPM, WMS, Business Intelligence, and Document Management**. Accessible from any device, LIBRA operates either on-premises at the client's facilities or hosted in a public or private cloud.

In addition to its functionality, **LIBRA** offers advanced services that enable:

Integration:

Seamlessly integrating LIBRA with other internal or external systems.

Automation:

Defining automated workflows and alerts to streamline operations.

Customization:

Adapting the system to the specific needs of each company through extensive parameterization.

LIBRA is built on cutting-edge technology, leveraging the latest **ORACLE** tools and integrating Artificial Intelligence components through the **LUA (LIBRA User Assistant)** module. This module offers:

User assistance for navigating and using LIBRA.

Advanced prediction and classification tools.

Tools for optimizing and automating operational and management processes.

Support for interpreting datasets and reports.

With **LIBRA**, you are one step closer to transforming your business management processes, embracing the innovation and efficiency that only Artificial Intelligence can deliver.



Key references in the food industry

LIBRA is designed to cover the **main subsectors of the food industry**, providing tools tailored to each of them:



Slaughterhouses and animal processing facilities: End-to-end management of slaughtering and cutting operations with full traceability, optimizing costs and ensuring compliance with sanitary regulations. Automation enables greater control from livestock reception to dispatch of the final product.



Meat industry: Efficient control of sausage production and beef, pork, and poultry processing, ensuring traceability for every batch. Optimizes cutting, processing, and distribution logistics to improve profitability.



Agribusiness and animal feed: Solutions for the production and distribution of feed, fertilizers, and phytosanitary products, ensuring traceability and regulatory compliance. Enables supply chain optimization through efficient supplier and customer management.



Fishing and frozen products: Comprehensive management from catch to distribution, ensuring batch control and cold storage management. Optimizes cold storage billing, export logistics, and compliance with sanitary regulations.



Ready meals: Automation of fresh and frozen ready-meal production, optimizing planning and traceability. Rigorous control of ingredients, allergens, and expiration dates.



Canned foods: Optimization of production and packaging with full control over quality, traceability, and costs. LIBRA ERP facilitates commercial management and adaptation to different markets, improving company competitiveness.



Beverages: Efficient management of bottling, storage, and distribution, optimizing pricing schemes and logistics. LIBRA ERP enables price adjustments by sales channel, ensuring profitability in every operation.



Industrial bakery: Control of production and distribution with functionalities for order management, warehousing, and cost control. Integration with labeling and logistics systems ensures efficient operations and regulatory compliance.



Other food product manufacturing: Management of the production of flours, oils, sauces, and jams, ensuring traceability and quality. Optimizes production processes and minimizes waste, improving overall efficiency.



Waste and by-product management: Efficient control of food waste processing with integrated traceability and billing. Facilitates collection and transport management while ensuring environmental compliance.

Key references in food distribution

Food distribution is a highly competitive sector that requires precision, efficiency, and traceability in every operation. LIBRA ERP delivers solutions designed to optimize logistics, commercialization and stock management across different distribution models.

Below are the main subsectors where LIBRA ERP adds value and efficiency:



Supermarkets: Comprehensive solution for supermarket management, including point-of-sale terminals, stock control and automated replenishment. LIBRA ERP enables supplier integration through EDI, optimizing order management and improving operational efficiency.



Wholesale distribution: Advanced management for wholesale companies operating with large product volumes, allowing control of both owned and third-party warehouses. LIBRA ERP supports route optimization, dynamic pricing management and integration with advanced logistics systems.



Specialized distribution: Solutions for the distribution of specific products such as dairy, meat or frozen goods, with tools for delivery planning and mobile sales operations. LIBRA ERP ensures accurate traceability and efficient real-time stock control.



Cash & carry: Operational optimization for wholesale stores focused on professional and hospitality customers. LIBRA ERP enables the management of differentiated pricing, exclusive promotions and inventory control, improving profitability per operation.



Purchasing groups: Efficient management of group purchasing, facilitating supplier negotiation and supply optimization for multiple locations. LIBRA ERP provides full purchase traceability and precise control of commercial agreements.



Vending: Automation of vending machine management, with tools for stock control, replenishment planning and integration with electronic payment systems. LIBRA ERP supports product traceability and logistics optimization.



B2B and B2C e-commerce: Specialized solutions for online sales, enabling integration with marketplaces and the development of proprietary online stores. LIBRA ERP optimizes order management, real-time stock synchronization and promotion customization for different customer segments.

Key functionality for the food sector

LIBRA ERP has been developed to meet the demands of the food sector, providing comprehensive management across all key business areas. From production to commercialization, its ability to integrate with industrial and commercial systems ensures efficiency, traceability, and full control in every process.

Production, quality and traceability:

Optimizes production planning and supervision while ensuring compliance with food quality and safety regulations. With LIBRA ERP, complete traceability is guaranteed from raw materials to the final product, enabling precise batch control and reducing the risk of incidents.

Procurement, logistics and distribution:

Facilitates efficient supply chain management, from raw material purchasing to finished product distribution. LIBRA ERP enables real-time stock control, transport route optimization, and automated warehouse management, ensuring on-time deliveries and reduced logistics costs.

Commercialization and sales:

Enables advanced management of pricing, promotions, and commercial strategies across different sales channels. Its integration with e-commerce tools, point-of-sale systems, direct sales, and pre-sales supports business expansion and strengthens relationships with customers and distributors.



Production, quality and traceability

Efficient production control and traceability are essential in the food industry. LIBRA ERP provides advanced tools for planning, monitoring, and optimizing every process, ensuring regulatory compliance and the quality of the final product.

- **End-to-end management of the production cycle**, enabling planning and control of production lines, machines, structures and routes.
- **Asynchronous control of production orders**, with data collection at strategic points along manufacturing lines.
- **Automated data capture**, integrating scales, labeling machines, sensors, PLCs and machine vision systems.
- **Flexible definition of control points**, allowing specific actions to be assigned to products or product families, reducing production errors.
- **Support for cutting and processing operations**, with specialized tools for the meat and fishing sectors, ensuring full batch traceability.
- **Internal and external traceability**, enabling navigation from raw materials to finished products and vice versa, ensuring food safety.
- **Quality control at all stages of the process**, including control plans, HACCP management, and laboratory analysis to verify compliance with standards.
- **Comparison of standard vs. actual costs**, with detailed deviation analysis to optimize profitability.
- **Environmental and waste management**, including documentation generation, prevention plans, and packaging control with suppliers and customers.
- **Maintenance records for production facilities**, ensuring regulatory compliance in processing areas and production lines.

DRIVE INNOVATION AND OPTIMIZE YOUR BUSINESS MANAGEMENT

With LIBRA ERP, the food industry and distribution sector can achieve maximum operational efficiency by optimizing resources, reducing waste, and ensuring regulatory compliance at every stage.

Procurement, logistics and distribution

Proper procurement and distribution management is critical in the sector, where supply chain efficiency has a direct impact on profitability. LIBRA enables full control of stock, logistics, and product traceability at every movement.

- **Product definition tailored to each subsector**, allowing the management of perishable, fresh, frozen and non-perishable products.
- **Automation of supplier management**, with commercial templates that facilitate the application of rebates, discounts and recurring charges.
- **Import file management**, particularly useful for companies operating in international sourcing markets.
- **Warehouse optimization**, with WMS control, voice picking, RFID and automated inventory management.
- **Advanced cold storage warehouse management**, enabling temperature control, batch traceability and cold storage billing.
- **Palletized product tracking**, with integration of different formats such as Euro pallets, US pallets, containers and cages.
- **Stock control at customer and supplier depots**, ensuring full visibility of product availability at each location.
- **Automatic replenishment optimization**, reducing the risk of stockouts or overstocking.
- **Coordination with purchasing groups and distribution centers**, enabling efficient order and supply management across multiple points of sale.
- **Shipment and transport management**, with tools for route planning, loading sheets, packing lists, and carrier settlements.
- **Fleet and delivery vehicle management**, including license plate tracking, weight control, maximum load limits, and freight cost calculation.
- **Generation of export documentation and transport compliance records**, ensuring adherence to international regulations.
- **Waste control (EWC codes) and Green Dot management**, facilitating environmental compliance in food distribution.



Commercialization

The food sector requires flexible solutions to manage product commercialization across multiple sales channels. LIBRA ERP enables effective control of pricing, promotions, and customer relationships, ensuring efficient and profitable management.

- Advanced pricing and promotion management:** Flexible definition of pricing schemes with support for tiered pricing, volume discounts, and customized promotions. Real-time monitoring of commercial margins and profitability by product, customer, or channel.
- Customer relationship automation:** Commercial templates to manage rebate conditions, discounts, and charges. Customer risk control with credit limits and customized payment terms.
- Integration with distribution chains and points of sale:** Connectivity with supermarkets, specialty stores, and e-commerce platforms through EDI, enabling synchronization of orders, stock, and electronic invoicing.
- Sales and distribution optimization:** Support for direct sales and pre-sales with mobile tools for on-route order management. Full mobility for sales teams with access via smartphones and tablets (iPhone, Android, iPad).
- Invoicing and document management:** Automation of electronic invoicing, ensuring tax compliance and reduced administrative time. Labeling and coding adapted to the requirements of each customer or sales channel.
- Support for trading operations and cooperatives:** Optimization of purchasing and sales activities in national and international markets. Efficient cooperative management, including member administration, supply management, and distribution. ministración de socios, suministros y distribución.



Access your company's data from anywhere at any time

In the food sector, where speed and accuracy are essential, immediate access to information makes all the difference. **LIBRA Mobility** allows you to manage and monitor inventories, orders, sales, and financial operations in real time from your **smartphone, tablet or radio-frequency terminal**.

Whether on the production floor, in the warehouse, or on the road, you maintain full control of your business, optimizing logistics, speeding up decision-making and ensuring traceability across every process.

With **LIBRA Mobility**, stay connected, manage your company with agility, and make strategic decisions anytime, anywhere.



OPERATIONAL MODULES | PROCESS SUPPORT



Financial Management



Bank Integration



Purchasing



Logistics



Warehouse



Sales Management



Electronic Invoicing



POS



E-Commerce



CRM



Production



Quality



Maintenance & SAT



Project Management



Payroll



Attendance Control



Human Resources



Employee Portal

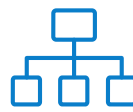


Communities

PROCESS DESIGN AND AUTOMATION



Alert Management



Process Management (BPM)



Document Management

INTEGRATION WITH OTHER SYSTEMS



Galileo Web Services (IoT, Blockchain, etc.)

MOBILITY AND USER INTERFACE



Mobile Devices, Touch and Voice Interface - Chatbot

DATA EXTRACTION AND MANAGEMENT SUPPORT



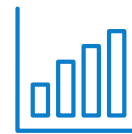
Report Generator



Indicator Management



Standard Widgets



Business Intelligence

GENERAL UTILITIES



Parameterization and Customization



Updates and Versions



LUA (Artificial Intelligence)



Audit and Security

Choose EDISA, choose wisely

40 years of experience

Our history is a testament to reliability and strength. We continuously adapt and evolve in a dynamic business environment.

Manufacturers and distributors

By choosing LIBRA, you drive the sustainable growth of your organization. Our tool evolves alongside your business to ensure efficiency.

Our clients as a priority

More than a solution, we offer a true partnership. Your success is our shared goal.

Proximity service

We are committed to providing close and accessible support. This proximity enables us to understand your challenges and deliver quick, effective solutions.

Highly qualified experts

At EDISA, our greatest asset is our team—professionals passionate about innovation and dedicated to excellence.

Innovation and leadership

Our commitment to innovation is unwavering. By choosing us, you invest in a solution that grows and evolves with you.



More than 500 clients in more than 30 countries

LIBRA is present in more than 500 medium and large companies and has a user community spread across more than 30 countries around the world.



Angola, Algeria, Argentina, Belgium, Bolivia, Cape Verde, Chile, Colombia, Cuba, Czech Republic, Dominican Republic, Ecuador, France, Germany, Italy, Luxembourg, Morocco, Mexico, Mozambique, Namibia, Netherlands, Panama, Paraguay, Peru, Poland, Portugal, Romania, Russia, Slovakia, South Africa, Spain, Switzerland, Tunisia, Turkey, United Kingdom, United States



Scan the QR code below and discover in detail
the 32 modules that make up LIBRA.



LIBRA

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